

Buyer

MILDRED GEORGE
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BUYER OF LADIES' SHOES

OBJECTIVE: To serve as buyer of ladies' shoes for large retail organization grossing one million dollars annual sales in ladies' shoes.

EXPERIENCE:
1990-present

Ladies' Shoe Buyer, Quality Department Store
Englewood, New Jersey

- ▣ Complete charge of ladies' shoe department. Annual ladies' shoe sales, \$500,000. Supervise five full-time and the three part-time sales assistants.
- ▣ Study preferences of customers in northern New Jersey through field research and review of merchandise demands.
- ▣ Purchase all ladies' shoes through visits to markets and through reception of manufacturers' representatives.
- ▣ Check, verify, and authorize payment of all invoices.

1984-1990

Assistant Buyer-ladies' shoes, Boston Department Store
Boston, Massachusetts

- ▣ Hired by this major department store (\$850,000 ladies' shoes sales) as assistant buyer while senior at Boston State University.
- ▣ Learned the operation of ladies' shoe department thoroughly, starting with the physical checking and verifying of merchandise, the coding of tags and records, and the preparation of advertising and publicity.
- ▣ Purchased merchandise on my own responsibility in the field and in the store; eight very successful assistant buyers' sales.

EDUCATION:
1984

Bachelor of Science in Marketing, Boston State University
Earned tuition working as sales clerk in shoe store and as assistant buyer, Boston Department Store.

REFERENCES:

Furnished upon request.